

262 Altadena Cir  
Bay Point, CA. 94565  
October 29, 2015

Twitter, Inc.  
Attention: Secretary  
1355 Market Street, Suite 900  
San Francisco, CA 94103

Re: Stockholder Proposal on International Policy Committee

Dear Secretary:

Enclosed please find my stockholder proposal for inclusion in the proxy materials for the 2016 annual meeting of stockholders and the letter of my stock shares confirmation. I will continuously hold these shares until the 2016 annual meeting of stockholders.

Should you have any questions, please contact me at 1-925-643-5034 or [zhao.cpri@gmail.com](mailto:zhao.cpri@gmail.com). I would also suggest that Twitter, Inc. have an email account to receive stockholder's proposal and other communications.

Yours truly,

A handwritten signature in black ink that reads "Jing Zhao". The signature is written in a cursive style with a large initial "J" and a long, sweeping underline.

Jing Zhao

Enclosure: Stockholder proposal

Letter of Jing Zhao's stock shares

## **Stockholder Proposal on International Policy Committee**

Resolved: stockholders recommend that Twitter, Inc. (our Company) establish an International Policy Committee of the Board of Directors to oversee our Company's policies and practice that relate to international policy issues including human rights, corporate social responsibility, charitable giving, political activities and expenditures, and foreign governmental regulations that may affect our Company's operations, performance, and reputations worldwide.

### **Supporting Statement**

“Our board of directors has established an audit committee, a compensation committee and a nominating and corporate governance committee” (Notice of Annual Meeting of Stockholders 2015, p.10). There is not a committee to deal with international policy issues affecting our Company’s business. According to our Company’s Annual Report 2014, for example, “[i]n the three months ended December 31, 2014, we had 225 million average MAUs [Monthly Active Users] internationally compared to 63 million average MAUs in the United States. In addition, our number of users is growing at a faster rate in many international markets” ; “We also face challenges in providing certain advertising products, features or analytics in certain international markets, such as the European Union, due to government regulation.” (p.48) Furthermore, “access to Twitter is blocked in China and was blocked in Turkey for a few weeks in the first quarter of 2014.” (p.19)

It is well known that doing business in China with policy principles is very difficult, such as Google’s case (see my human rights proposal to Google’s shareholders meeting in 2010: [http://cpri.tripod.com/cpr2010/google\\_proxy.pdf](http://cpri.tripod.com/cpr2010/google_proxy.pdf)), and those companies without any policy principle, such as Yahoo!, Apple, and IBM, have no legitimacy doing business in China. A Washington Post article “China’s new terrorism law provokes anger in U.S., concern at home” [https://www.washingtonpost.com/world/asia\\_pacific/china-invokes-terrorism-as-it-readies-additional-harsh-measures/2015/03/04/1e078288-139c-497e-aa8a-e6d810a5a8a2\\_story.html](https://www.washingtonpost.com/world/asia_pacific/china-invokes-terrorism-as-it-readies-additional-harsh-measures/2015/03/04/1e078288-139c-497e-aa8a-e6d810a5a8a2_story.html) reported: “A new draft counterterrorism law here is provoking unusually strong condemnation, from multinational companies trying to do business in China to domestic dissidents trying to stay out of jail and from global human rights groups to foreign health workers.” It is “invoking the dangers of violent extremism to justify and expand an already harsh crackdown on civil rights and to punish foreign information technology companies that refuse to play by its rules.” “President Obama focused his ire on provisions in the law that would affect U.S. technology companies doing business here and force them to hand over the keys to their operating systems to Chinese surveillance.”

It is time that our Company should establish a committee to deal with increasingly complicated international policy issues.