



160 Maidenhair Ct.  
San Ramon, CA. 94582  
March 21, 2011

Corporate Secretary  
Hewlett-Packard Company  
3000 Hanover Street  
Palo Alto, CA 94304 10036  
Fax: 650-857-4837

Dear Sir/Madam:

Since the annual shareholders meeting is not held at the company's HQs, I will not be able to speak at the meeting this year for the human rights proposal I submitted to (but was excluded from) the 2011 annual meeting of stockholders.

Before I submit a similar proposal to our company's 2012 annual meeting of stockholders, I think it is more constructive for both of us to arrange the meeting with you in person to discuss the company's human rights concern. As one example, you can refer to my recent meeting with Intel at [http://cpri.tripod.com/cpr2011/Intel\\_Zhao\\_letter.pdf](http://cpri.tripod.com/cpr2011/Intel_Zhao_letter.pdf) and the SEC letter regarding my withdrawing my proposal to Intel 2011 annual meeting at <http://www.sec.gov/divisions/corpfin/cf-noaction/14a-8/2011/jingzhao030111-14a8.pdf>.

Should you have any questions, please contact me at [zhao@h-china.org](mailto:zhao@h-china.org) or 925-984-4909.

Yours truly,

Jing Zhao

Enclosure: TD Ameritrade H-P voting letter



1000 N AMERITRADE PLACE  
BELLEVUE, NE 68005

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45,635  
69,836

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JING ZHAO  
IRA SEP  
TD AMERITRADE CLEARING CUSTODIAN  
160 MAIDENHAIR CT  
SAN RAMON CA 94502-5180



HEWLETT-PACKARD COMPANY  
ANNUAL MEETING FOR HOLDERS AS OF JANUARY 24, 2011  
TO BE HELD ON MARCH 23, 2011

Your vote is important. Thank you for voting.

To vote by Internet

- 1) Read the Proxy Statement and have the voting instruction form below at hand.
- 2) Go to website [www.proxyvote.com](http://www.proxyvote.com).
- 3) Follow the instructions provided on the website.

To vote by Telephone

- 1) Read the Proxy Statement and have the voting instruction form below at hand.
- 2) Call 1-800-451-8683.
- 3) Follow the instructions.

To vote by Mail

- 1) Read the Proxy Statement.
- 2) Check the appropriate boxes on the voting instruction form below.
- 3) Sign and date the voting instruction form.
- 4) Return the voting instruction form in the envelope provided.

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SEE VOTING INSTRUCTION NO. 2 ON REVERSE.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

MZB493-F093

Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting. The following material is available at [www.proxyaccess.com/hpqc2011](http://www.proxyaccess.com/hpqc2011): 2010 Annual Report and Proxy Statement

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The Board of Directors recommends you vote FOR the following proposals:

PLEASE "X" HERE ONLY IF YOU PLAN TO ATTEND THE MEETING AND VOTE THESE SHARES IN PERSON

	For	Against	Abstain
1. Election of directors:			
1a. M. L. Andreessen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1b. L. Apotheker	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1c. L. T. Babblo, Jr.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1d. S. M. Baldauf	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1e. S. Banerji	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1f. R. L. Gupta	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1g. J. H. Hammergren	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1h. R. J. Lane	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1i. G. M. Reiner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1j. P. F. Russo	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1k. D. Senequier	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1l. G. K. Thompson	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1m. M. C. Whitman	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	For	Against	Abstain
2. Ratification of the appointment of the independent registered public accounting firm for the fiscal year ending October 31, 2011.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Advisory vote on executive compensation.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Board of Directors recommends you vote 1 year on the following proposal:</b>			
4. Advisory vote on the frequency or holding future advisory votes on executive compensation.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Board of Directors recommends you vote FOR the following proposals:</b>			
5. Approval of the Hewlett-Packard Company 2011 Employee Stock Purchase Plan.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Approval of an amendment to the Hewlett-Packard Company 2005 Pay-for-Results Plan to extend the term of the plan.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

NOTE: Such other business as may properly come before the meeting or any adjournment thereof.

Signature [PLEASE SIGN WITHIN BOX] Date

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