

160 Maidenhair Ct.  
San Ramon, CA. 94582  
March 2, 2010

Cisco Systems, Inc.

Attn: Corporate Secretary & General Counsel

170 West Tasman Drive, San Jose, CA 95134-1706

Via post mail and email [CorporateSecretary@cisco.com](mailto:CorporateSecretary@cisco.com) (total 3 pages)

Dear Sir/Madam,

Enclosed please find a stockholder proposal for inclusion in the proxy statement for the 2010 annual meeting of shareholders and TD Ameritrade letter dated on February 26, 2010 of my Cisco stock ownership (I just received). I will continuously hold these shares until the 2010 shareholders meeting.

I would like to add a few words of the reason to submit the proposal. I was born in Beijing and graduated from Tsinghua University. I was the only Chinese student to be suspended of my scholarship in Japan by the Chinese government and was denied to renewal of my Chinese passport because of I organized pro-democracy activities in Japan during the Tiananmen Square Massacre in June 1989. I fled to the U.S. in 1995 and could not enter China for more than one decade. I am President of US-Japan-China Comparative Policy Research Institute and Secretary of Humanitarian China.

Should you have any questions, please contact me at 925-984-4909 or [zhao@h-china.org](mailto:zhao@h-china.org).

Yours truly,



Jing Zhao

Enclosure: Stockholder proposal (one page)

TD Ameritrade letter of Jing Zhao's stock ownership (one page)

## SHAREHOLDER PROPOSAL

### **Assuring Human Rights Compliance in Cisco's Marketing and Sales to China and Other Highly Repressive Governments**

Whereas, there have been a number of Congressional hearings raising questions about the appropriateness of marketing, sales and exports by Cisco Systems to Chinese law enforcement agencies in violation of U.S. export control laws, specifically the Tiananmen Square provisions of the Export Administration Act that prohibit all sales and exports to China connected to law enforcement purposes on an outright basis, including hearings of the Senate Judiciary Committee on May 20, 2008, and on March 2, 2010 that included Cisco's sales to China;

Whereas, the Bureau of Industry and Security of the U.S. Department of Commerce has issued detailed instructions to U.S. companies doing business with China and other repressive governments on how to assure compliance with U.S. export control laws (see BIS Compliance Guidelines issued in February 2010), Cisco Systems does not appear to be in compliance with the reasonable and lawful business practices set out in these Guidelines with respect to its sales and exports to Chinese law enforcement agencies;

Whereas, Cisco Systems and its shareholders have been and will continue to be subjected to substantial risks and injuries, including financial losses, as a result of the potential criminal and civil sanctions imposed for violations of export control laws, and the substantial negative publicity that the Congressional hearings and other adverse findings regarding Cisco's export activities to China and other repressive governments may have;

Whereas, it is essential for Cisco to establish the policies and mechanisms that would enable the company to properly and effectively monitor potential adverse or illegal elements of proposed sales and exports before they take place, and to fully and effectively comply with the Compliance Guidelines issued by the Bureau of Industry and Security and with the reasonable and lawful business practices standards that they incorporate;

The following policies and actions are proposed for adoption at the shareholders meeting of 2010:

1. Cisco should adopt and implement a policy to NOT market, sell or export any products or technologies to law enforcement agencies in China, or to any other entity in China where the end users or end uses of its products would in any way be connected with the monitoring of Internet use or other electronic communications in China, or the repression of Internet users for the peaceful use of the Internet to exercise free speech and free association rights.

2. Cisco should develop and put in place a comprehensive oversight and compliance system, consistent with the good business practice standards set out in the Bureau of Industry and Security Compliance Guidelines, to monitor, identify and evaluate potential negative human rights impacts of all of its marketing activities and sales to China and to other highly repressive governments. This compliance system should include adoption of a comprehensive company Code of Conduct prohibiting sales and exports that would contribute to or facilitate major human rights abuses in the receiving countries.

3. Cisco should make full disclosure to the Congressional Committees inquiring into these issues, and to shareholders and to the public, of information relating to its sales of products to China and to other highly repressive governments, including a description of each of the products and technologies sold, and the entities purchasing or identified as end users of each of these products.

February 26, 2010

Jing Zhao  
160 Maidenhair Court  
San Ramon, CA 94582

Re: Your TD AMERITRADE account ending in <1449>

Dear Jing Zhao,

Please be advised that since May 23, 2008 you have continuously held 193 shares of Cisco in your account until February 26, 2010.

Please email me again or call Client Services at 800-669-3900, if you have any questions regarding this manner.

Thank you. We value your business and look forward to serving your financial needs for many years to come.

Sincerely,



Erik Montelindo  
Investment Consultant  
TD AMERITRADE – Walnut Creek Branch